

Summary of 2025/26 changes – CORE Sales

The 2025/26 CORE sales collection will open on 1 April 2025.

Ahead of this, we have published the new 2025/26 sales:

- questions
- bulk upload template
- bulk upload specification.

You should use these for any sales of social housing completing on or after 1 April 2025.

You can find these materials under ‘Collection resources’ on the homepage of the CORE service [Submit social housing lettings and sales data \(CORE\) - GOV.UK](#)

This document lists the major changes for 25/26. Changes from 24/25 are shown in red in the paper forms and bulk upload materials.

Overarching

We no longer require CORE logs for outright or other sales. The section for these sales has been removed.

We have separated the shared ownership section into two: one for initial purchases and one for subsequent staircasing transactions.

Question numbers have been adjusted to ensure continuous numbering beginning at 1.

Set up this sales logs

Dropped questions

What is the type of outright sale?

Is the buyer a company?

Will any buyers live in the property?

Q5 – Is this a shared ownership or discounted ownership sale?

Question wording updated from: Is the letting in sheltered accommodation?

Removed response option:

(3) Outright or other sale

Property information

Question applicability

The following questions in this section are no longer required for staircasing transactions:

- What type of building is the property?
- Is the property built or adapted to wheelchair-user standards?

Household characteristics

Question applicability

The only questions in this section that are required for staircasing transactions are:

- What is buyer 1's age?
- What is buyer 1's gender identity?
- If joint purchase:
 - o Is buyer 2 the partner of buyer 1?
 - o What is buyer 2's age?
 - o What is buyer 2's gender identity?

Q24 and Q32 – What is buyer 1's (and buyer 2's) nationality?

The question looks different on the paper form as we have removed the long list of nationalities to save space. However there is no material change.

In the online form, users should continue to start typing the nationality and choose from the drop-down options.

For bulk upload, the 3-digit codes are still required and which are listed in the bulk upload specification.

Q27 and Q36 etc. – Is person X the partner of buyer 1?

Question wording updated from: What is the relationship of person X to buyer 1?

All existing response categories dropped and replaced with new categories:

- (1) Yes
- (2) No
- (3) Buyer prefers not to say

Household situation

Question applicability

None of the questions in this section are required for staircasing transactions.

Dropped question

What organisations were the buyers registered with?

Other household information

Question applicability

None of the questions in this section are required for staircasing transactions.

Income, benefits and outgoings

Question applicability

None of the questions in this section are required for staircasing transactions.

Section A – Shared ownership – initial purchase

Section applicability

This section should only be answered if both:

- Q5 Is this a shared ownership or discounted ownership sale? = Shared ownership
- Q7 Is this a staircasing transaction = No

Dropped questions

What is the exchange of contracts date?

Was the household rehoused under a ‘local authority nominations agreement’?

What is the name of the mortgage lender?

Does this include any extra borrowing?

Does the property have any monthly leasehold charges?

Existing questions from the 24/25 shared ownership section that are only relevant to staircasing transactions have been moved to the new staircasing section.

Q81 – What was the initial percentage share purchased?

Question wording updated from: What was the initial percentage equity stake purchased?

Q88 – Does the property have any service charges?

New question.

Hint text: This includes any charges for day-to-day maintenance and repairs, building insurance, and any contributions to a sinking or reserved fund. It does not include estate management fees.

Response options:

Yes, enter monthly amount: [£]

No

Q88 – Does the property have an estate management fee?

New question.

Hint text: Estate management fees are typically used for the maintenance of communal gardens, payments, private roads, car parks and/or play areas within new build estates.

Response options:

Yes, enter monthly amount: [£]

No

Section B – Shared ownership – staircasing transaction

Section applicability

This section should only be answered if both:

- Q5 Is this a shared ownership or discounted ownership sale? = Shared ownership
- Q7 Is this a staircasing transaction = Yes

Question ordering

Existing questions from the 24/25 shared ownership section that are relevant to staircasing transactions have been brought into this new section.

Q93 – Is this the first time the shared owner has engaged in staircasing in the home?

New question.

Response options:

(1) Yes

(2) No

Q94 – Including this time, how many times has the shared owner engaged in staircasing in the home?

New question. Only answer if Q93 = No.

Enter number.

Q95 – What was the date of the last staircasing transaction?

New question. Only answer if Q93 = No.

Enter date in DD-MM-YYYY format.

Q96 – What was the date of the initial purchase of a share in the property?

New question.

Enter date in DD-MM-YYYY format.

Section C – Discounted ownership

Dropped question

What is the name of the mortgage lender?